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Dear Dover Town Hall;

This letter is to address the proposed Hannaford Supermarket.

As a small business owner, and as someone who works 70+ hours a week I find my time is limited and therefore my grocery shopping for my business has to be done on a Saturday or Sunday, and on top of that I have to travel 45 miles to do my grocery shopping as there are no descent grocery stores in our area. When you have 20 mouths to feed, as I do {I own and run a Group Family DayCare} you have to go where you can save, thus the reason of traveling 45 miles.

Fresh Town in Dover was handing out flyers against the new Hannaford store and I would like to voice my opinion on some of their comments:

Fresh Town: They claim the Hannaford is to big and not in keeping with our small town

Me: Our town needs business. We need jobs. We need to have fresh food, and a reasonable price. We need to be able to go to the store and not worry about things being outdated, stale, or frozen when supposed to be fresh. This Hannaford will provide a lot of jobs to people who do not have any.

Fresh Town: The proposal has the potential to impact wetlands

Me: What wetlands? There are railroad tracks and a cemetery. There is a bank, a dunkin donuts, why are they not effecting the wetlands?

Fresh Town: This is a regional size store that will negatively impact many local businesses.

Me: I feel this is incorrect. I think it will help bust businesses. There are several in our town that have gotten lazy, not providing good services, rude employees, this may just make supervisors and managers realize we need to keep customers, appreciate them, make them feel welcomed not bad. This I feel will have a good impact.

Fresh Town: This supermarket will negatively impact the Dover Knolls project by eliminating the potential to have a supermarket go there.

Me: If Hannaford will do this, how? It doesn't make sense to me. If Hannaford is negative for Dover Knolls, isn't Fresh Town as well? They have a supermarket, why are they not having an impact. Several towns have more than one store, it's ok. Great competition and more jobs.

Fresh Town: There are traffic issues that need to be studied more carefully

Me: With Dunkin Donuts, the bank, post office, Napa, Sears the plaza is already busy making it difficult to get out of at times, the town will have to put in a light to solve the traffic issue. There should actually be a light there now to help, especially when the City people come in for the weekend, it makes the road busier. Once again it is ok, you accommodate. Adding a light is not the end of the world, its ok.

As you can see Fresh Town is nervous, and justly so. There stores are dirty, they are overpriced, their employees are rude, non helpful, there produce is spoiled at times, there meat is frozen, their dairy is outdated. They need to take the time inside their store as they have on the outside. They have done a nice job on the exterior part of their plaza, however, it does not fix the problems on the interior.

I feel if they did some major changes in their store, bringing in Hannaford will not hurt them as there are people who prefer a smaller store over a larger so they still will have their customers, they just need to improve.

Hannaford is a good thing for our town, we need large businesses, we need jobs, we need to do this.

Thank you.

Sincerely,

Michael and Denise Clair